HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor, East Grinstead, Sussex

Remimeo

HCO POLICY LETTER OF 16 SEPTEMBER 1980 (Originally LRH OODs Item of 10 Oct 1970)

Personnel Series 30

UTILIZATION

Personnel Utilization is a very important factor. Overmanned and undermanned areas are the first consideration. The next is hatted and producing. An area can be overmanned and also not producing, the reason being lack of Org Board or lack of hats or both.

Utilization is proven only by production not by busyness.

Org Board and hat and training when done and followed add up to production.

Lack of Org Board, hats and training or neglect of them can add up to frantic busyness with poor production. A government does this so well it takes millions of them to add up to liability.

Only if well organized and trained and producing can a group attain any control of its area.

L. RON HUBBARD FOUNDER

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for the

BOARDS OF DIRECTORS of the CHURCHES OF SCIENTOLOGY

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